

INTERNATIONAL AID

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MISSION STATEMENT

International Aid exists to be used by God to provide relief in the crisis and to equip missions engaged in the process of rebuilding and developing God-glorifying relationships.



NEW YEAR **NEW OPPORTUNITIES**

As we joined the rest of the nation in celebrating the United States' 234th birthday at the beginning of this month, the employees of International Aid were merely continuing a celebratory spirit that started three days earlier.

The first of this month marked the year anniversary of International Aid's announcement that the ministry was ceasing operations following a season of financial struggle—and this year, we have great reason to praise God. Last December, International Aid underwent a season of transition that resulted in the retiring of all outstanding debt by the end of January 2010. Since then, God has done a work at International Aid that has far exceeded all of our

expectations. We've shipped over 50 percent more aid this year than our average for the previous seven years and we have reduced operating costs by 70 percent.

In the past twelve months, we have seen a ministry believed to be on its last leg restored to solid footing. Praise God for the work He has done at International Aid!

We are humbled by God's continued use of our ministry to touch the lives of those who need it the most. By God's grace, we have been able to see God work through International Aid on a daily basis. We've seen hospital programs developed using our medical equipment. We've seen a flood of aid flow through our organization to a nation rocked by natural disasters. We've heard how

our partners in the field have used medical and health products to spread the Gospel of Jesus Christ. We've seen local schools, churches and individuals answer the cries of those in need.

We've seen God at work all over the world—and we're thrilled to be a part of it.

While we continue forward with our ministry, we will remain committed to what we promised you last spring:

- Raising the name of Jesus Christ, not International Aid, to the top of the flagpole wherever God allows us to make an impact.
- Strive to maximize financial donations by exponentially increasing their impact through the procurement of donated product.

Please continue reading on the next page.

From the front page:

- Remaining good financial stewards who operate in accordance with charitable guidelines.
- Expanding our partner relationships to ensure that we are working not only with partners who can utilize donated product and equipment but are also effectively impacting their communities with the Gospel of Jesus Christ.
- Seek input from our partners in the field to understand what supplies are needed most while educating and expanding our

donor base to streamline and deliver target aid.

- Delivering the most appropriate and sustainable medical equipment to third world hospitals and clinics.

As we look to this next year, we are excited about the new partnerships we are developing as well as the new ministries God has placed on our hearts. We may not know all that God has in store for us during 2010-2011, but we know this: **God has a plan for this ministry, and He's going to continue to use International Aid to serve His purpose.**

Thank you, donors, for your loyalty and support. Thank you, partners, for joining with us as you faithfully serve God by ministering to “the least of these” in the States and abroad (Matthew 25). And thank you, prayer warriors, for your consistency and passion for our ministry.

We know we are only beginning to scratch the surface on how we can be used, and we can't wait to see what God has in store for International Aid this next year. Join us in prayer as we seek to grow new partnerships, new programs and new opportunities! 🙏

Dedicated volunteer brings joy to International Aid staff



John Hoekstra

faithfully volunteered at IA following the July 2009 announcement that the ministry was ceasing operations.

The second you meet John Hoekstra, you can't help but be overwhelmed by his joy.

His smile is warm and friendly, and his constant laughter is infectious. He's hardworking and humble, and his passion for ministry seems only to be outweighed by his love for his grandchildren.

And, at International Aid, we're so glad he's on our team.

John, a retired Dubuque University chemistry and physics professor, has volunteered at International Aid since the summer of 2003. He became interested in IA after noticing our sign said we were looking for volunteers. After taking a tour through our building with his wife and seeing our medical equipment services (MES) department, he was hooked.

John threw himself head-first into our MES department and, since then, has faithfully volunteered at International Aid two to three days per week. His dedication to our mission and his endless optimism have had a major impact on our ministry—especially following the announcement that we were ceasing operations last year.

“Day after day he would come in and you never saw him down,” said Leslie Borgman, IA's human resources manager. “He was always positive—never negative about the situation.”

At the end of December, when International Aid was preparing to close its doors for good and our number of volunteers had dwindled significantly, John would continue to volunteer. He'd walk through our doors and, with a smile on his face, he'd ask, “Has an angel shown up at International Aid yet?”

“It meant a lot to have someone so faithful

like that,” Leslie said. “He would bring us hope just by continuing to come.”

But John's impact on our ministry extends far beyond the walls of our organization. Almost immediately upon entering International Aid, John was drawn to our Lab-in-a-Suitcase program. This program sends portable labs to health professionals serving in remote areas that lack the equipment needed to properly diagnose their patients. With our Labs-in-a-Suitcase, doctors are able to diagnose their patients accurately and immediately so that their patients have the greatest chance for survival.

John has dedicated his time to this cause. He does all of our Lab-in-a-Suitcase equipment testing, ensuring that the equipment we ship is reliable and effective. By doing so, John has improved the quality of life for thousands of people in need. Since he has been at International Aid, we have shipped nearly 200 Labs-in-a-Suitcase to countries such as Afghanistan, Bangladesh, Cambodia, Ghana, Guatemala, Haiti, Iraq, Nicaragua, North Korea and Zimbabwe.

“John's dedication to International Aid has withstood the test of time,” said Brian Barker, IA's director of technical production. “He's been through thick and thin, and he helps International Aid do what we do best—get medical equipment to those in need.”

One of the things that we've constantly been in awe of at International Aid is how God has continuously blessed our ministry as we've gone through a season of transition over the past year. But one of the blessings we're incredibly thankful for John's continued faithfulness.

So, John, has an angel shown up at International Aid yet?

We think he did seven years ago. 🙏

Send over \$150 of aid without spending a single dime!

It costs IA almost \$3 per donor every year to deliver news, receipts and statements to each donor. Please help us to be good stewards by signing up for e-mail communication at www.internationalaid.org.

\$71.3 Million

The total value of aid and medical equipment International Aid shipped during the 2009-2010 fiscal year.

The average over the previous seven years was **\$46 million.**

57.8%

The percentage increase of relief sent to the field during the 2009-2010 fiscal year in comparison with the previous seven years. This was accomplished while reducing operating costs by **70 percent.**



\$133

The amount of aid shipped abroad by International Aid for every **\$1** donated during the 2009-2010 fiscal year.



52

The number of countries that received shipments from IA during the 2009-2010 fiscal year.

140+

The number of missions, organizations and other partners actively serving the poor worldwide that received shipments from International Aid during the 2009-2010 fiscal year.

We couldn't have done this without you. Will you join with us again?

International Aid has been able to accomplish more than we could have ever dreamed because God has given us donors who are passionate about our ministry. Your monetary contributions enable us to supply a hurting world with desperately needed medicines, vitamins, health care products and medical equipment. As we look to this next year, we ask you to partner with us again as we tangibly demonstrate the love of Christ through meeting these life-sustaining needs. Pray for us, and please consider a gift to International Aid today.

To give online, please visit <http://www.internationalaid.org> and click on the "Give" link.

IA helps partner open hospital early to treat Haiti earthquake refugees

17,000.

That's the number of Port-au-Prince refugees that walked 65 miles to set up camp in a poor hillside village following the January 2010 earthquake. For the small community, this flood of people meant there were 17,000 more mouths to feed and 17,000 more bodies to shelter.

For Dr. Jean Gardy Marius, it meant he needed more space.

Dr. Marius, who had started a local clinic in a village 45 miles outside of Port-au-Prince in 2007, was just months away from the completion of the clinic's permanent structure when the refugees arrived. For over two years, he and his eleven-person staff had used a small mobile clinic to provide healthcare to Haitians in cities outside of Port-au-Prince. Dr. Marius wanted to expand his ministry and was excited to launch a permanent hospital in the summer of 2010.

But in January 2010, the hospital was needed even though the project wasn't done.

Thankfully, Dr. Marius had stocked medicines from nonprofits based in Germany and had already received a shipment of medical equipment from International Aid before the earthquake. Last year, IA sent him a large shipment of supplies, including tables, scales, a Lab-in-a-Suitcase, microscopes, blood pressure kits, stethoscopes and



Dr. Jean Marius Gardy

opened his hospital five months early to treat earthquake refugees.

surgical instruments. Although Dr. Marius' staff had taken a blow following the earthquake (two of his nurses who had been visiting the Port-au-Prince area had each lost an arm during the earthquake), his team of five doctors and five nurses were able to treat patients at the hospital.

Since January, they have treated between 200 and 250 people per day, Monday through Friday—and the flow of patients isn't slowing. Dr. Marius estimates that 60 to 70 percent of the refugees who had arrived immediately following the earthquake have decided to stay in the community long-term.

The hospital is now complete, and Dr. Marius has received donations enabling his hospital to get more medicine and equipment to give relief to the suffering. We praise God for all that He is accomplishing in Haiti through Dr. Marius and International Aid! 🙏